

VACANCY ADVICE AREA MANAGER

Grand Gaming Western Cape (RF) (Pty) Ltd would like to recruit a Cape Town based Area Manager in their Commercial Department. The ideal candidate would be a self-driven and focused individual, with at least 3 years proven sales experience in either the FMCG / liquor / on-consumption industry or similar working environment. This position reports to the Commercial & Licencing Manager, Grand Gaming Western Cape.

RESPONSIBILITIES OF THE POSITION INCLUDE BUT ARE NOT LIMITED TO:

- **Site and LPM roll-out by:**
 - Coordinating and ensuring that sites are commissioned as per standards, policies and procedures.
 - Facilitating the correct positioning of LPM's, choice of games and denominations, in conjunction with the Technical department.
 - Managing the nomination requirements, registration and training bookings for all key and gaming employees.
 - Supervising and managing the site start-up and cash-up process.
- **Business Development by:**
 - Building relationships with premises owners / employees, customers, WCGRB and local government.
Visiting and managing all new business according to set standards and agreements.
- **Management of licensed sites through:**
 - Maintaining relationships with site owners.
 - Facilitating with the site installations.
 - Managing the nomination requirements as well as arrange training for all key and gambling site employees.
 - Supervising and managing the site start-up and cash-up process ensure site compliance according to WCGRB rules and standards
- **Management and implementation of revenue generation strategies through:**
 - The management and maintenance of allocated sites.
 - Continual site visits covering GGR maximisation and statistics, business development and site requirements.
 - The co-ordination of site promotions.
- **Site compliance**
 - Ensure that compliance related issues are adhered to.
- **Management of strategic relationships through:**
 - Building relationships with site owners, customers, WCGRB & local government.
- **Monthly Reporting and Administrative Tasks**

QUALIFICATIONS, EXPERIENCE, SKILLS AND KNOWLEDGE REQUIRED

- Grade 12 + relevant tertiary qualification
- Extensive experience in analysing market trends and strong ability to interpret and convey/communicate financial statistics.
- A valid code 8 drivers licence.
- Excellent report writing skills and proficiency in MS PowerPoint and MS Excel.
- Solid understanding of basic financial / accounting practices.
- English and an additional local language would be advantageous.

- The ability:
 - To focus on results through customer focus, managing work, planning and organizing
 - To express potential through adaptability, initiating action, work standards, innovation and stress tolerance.
 - To Interact actively through communication, building customer loyalty and trust, managing conflict, negotiation -and gaining commitment.
 - Achieve goals by contributing to team success, follow up, and facilitating change.

Interested parties should email a detailed CV to internal.recruit@sunslots.co.za by close of business on Wednesday, 19 November 2025.

Equity

Preference will be given to applicants from designated groups in line with the provisions of the employment Equity Act, No. 55 of 1998, as amended, Sun Slots internal recruitment policy and unit specific employment equity plans

POPIA Statement

Please note that when applying for any position, reference checks will be completed and personal information as defined in the Protection of Personal Information Act 4 of 2013 will be processed. In applying for this position, applicants will be deemed to have consented to such processing as defined in the Privacy Statement.

Please note that should you not be contacted within 1-month after the closing date of this advertisement, please accept that your application has been unsuccessful.